

Modern Desktop Management Series Sessions

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Modern Device Management (MDM) Tools

This session will enable you to get your Modern Desktop Deployment off the ground. What preparations should I undertake to get ready for Windows MDM? How do I get InTune? What do I need to do to enable AutoPilot? What about GPOs, CSPs, app deployment and settings of all kinds? We will do a deep dive into InTune to get you ready.

Azure Active Directory (AAD) for Devices

This session will explore the details of configuring your AAD/Hybrid AD for AutoPilot. AAD requirements, licensing and auto-enrollment, among other technical topics to have your team prepared to start enabling AutoPilot.

AutoPilot & SYNNEX

We will explore the details of configuring Partner Center for AutoPilot/White Glove as well as resources available to you and your team to practice your skills. We will overview the services SYNNEX provides to assist in your deployments. What should you expect from SYNNEX? We will answer your questions and set the stage for your organization to launch customers into MDM.

Our Speakers

• John Petersen

SYNNEX Microsoft Sales Engineer

John's career includes 14 years in technical roles at Microsoft focused on delivering identity, security, collaboration & deployment solutions to Fortune 100 clients. He now brings these enterprise-class solutions to companies of all sizes.

Mark Layton

SYNNEX Program Manager BTO Integration Team

Mark helps partners navigate the various service offerings offered by SYNNEX. Mark helps to scope opportunities that require services and match the capabilities of the Integration Team to the partner's needs. He also assists with new service offerings including first article builds and helps to competitively price services based on the scope of work required.

Scott Birdzell

Microsoft Partner Technology Strategist

Scott is in his 9th year with Microsoft. In his prior roles he launched Surface Hub 1, worked as an Account Technology Strategist (ATS) in the Desert Mountain Region as well and a Lync TSP in his early days with Microsoft. He has had special assignment including Windows XP to Windows 7 migration accountability in the Southwest as well as being a field advocate for the Surface 2 engineering team.

Joseph Losinski

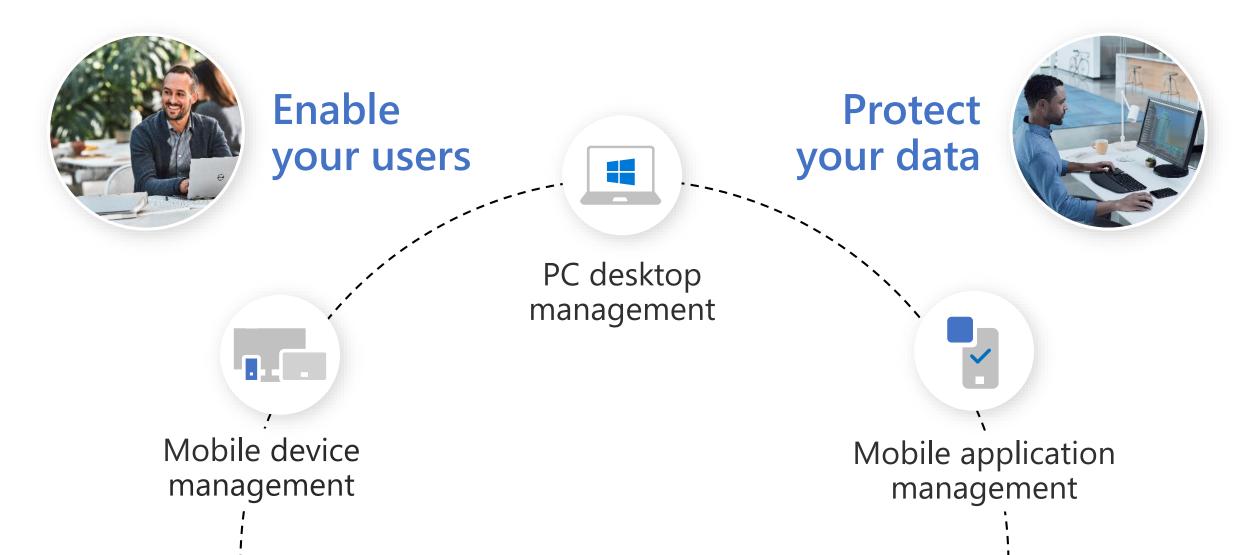
Microsoft Partner Technology Strategist

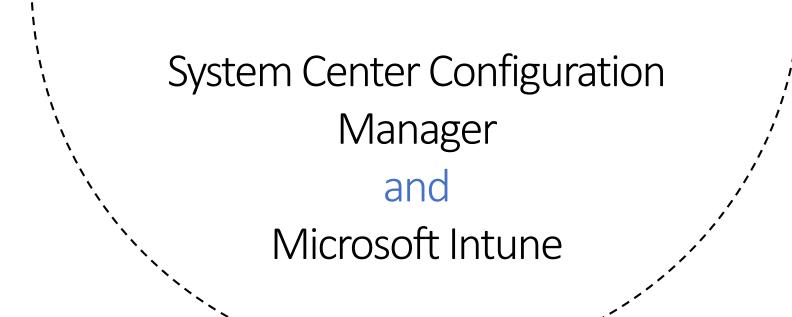
With more than 20 years of experience using technology to enable companies, Joe focuses on the digital transformation of partners and customers by leveraging cloud adoption and enablement strategies. He helps organizations understand how Microsoft cloud solutions drive business value, improve operations and empowers the workforce to extend customer reach.

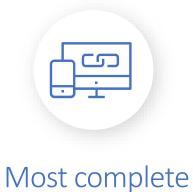


Transformative device management and security

Microsoft Flexible Device Management









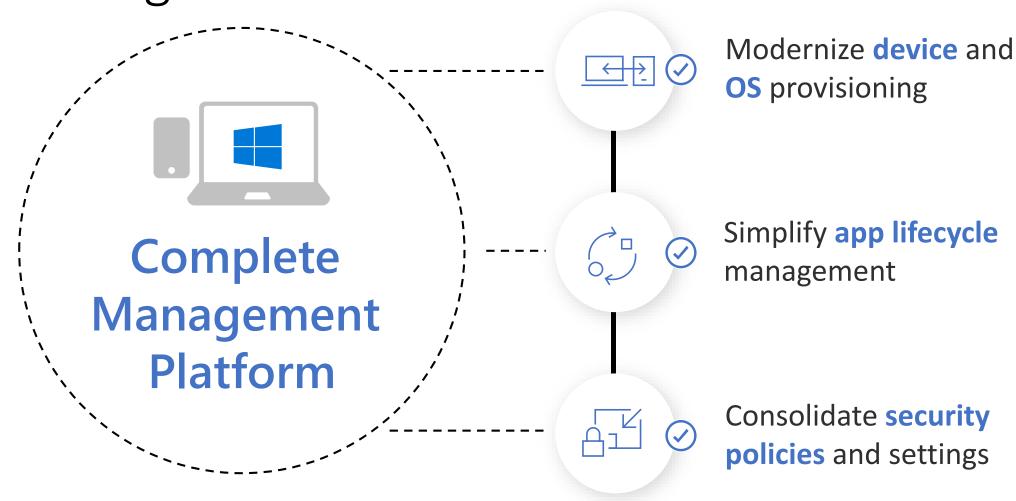


Most secure

Fastest time to value



Microsoft simplifies mobile and PC management



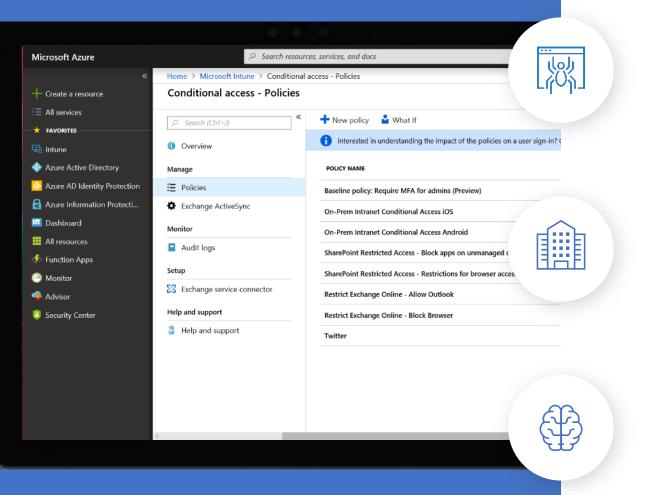
Transform IT delivery and device management

Zero-touch IT provisioning for all devices using Windows Autopilot, Apple Business Manager, or Android Enterprise

App lifecycle management for in-house (LOB) apps, public store apps, and traditional Win32 apps

Depth of configuration and security controls across any device





Secure apps and data in the modern workplace

Respond to internal and external threats with **real-time risk-analysis** before access to company data

Protect corporate data before, during and after they are shared, even outside the company

Extensive visibility and intelligent cloud-powered insights to improve end-to-end security posture

Intune Architecture

Mobile device management

Enroll corporate and personal devices to provision settings, enforce compliance, and protect your corporate data

Mobile application management

Publish configure, and update mobile apps on enrolled and unenrolled devices, and secure or remove app-associated corporate data

Advanced Microsoft Office 365 data protection

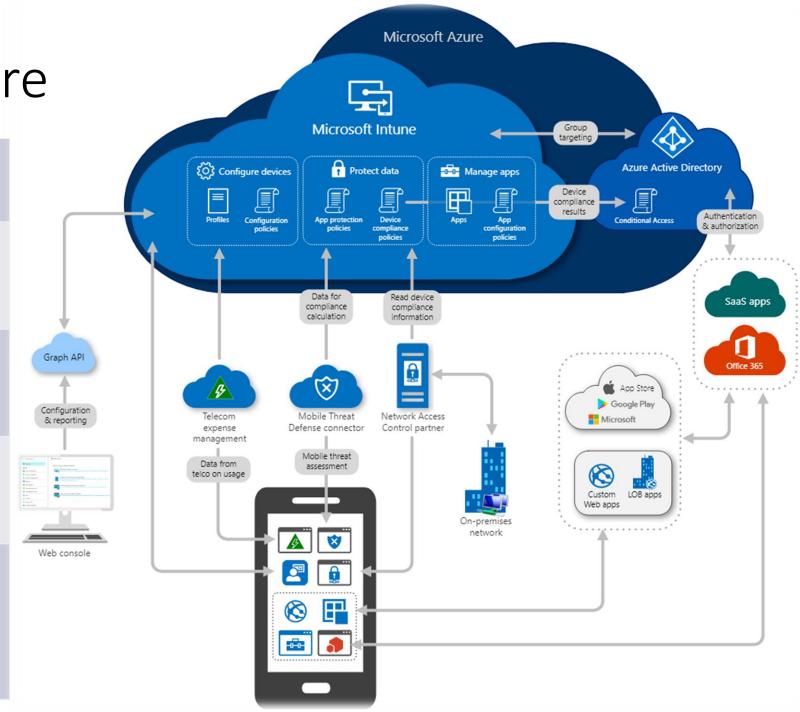
Extend management and security capabilities across users, devices, apps, and data while preserving a rich, productive end-user experience

Integrated PC management

Centralize management of PCs, laptops, and mobile devices from a single administrative console, and produce detailed hardware and software configuration reporting

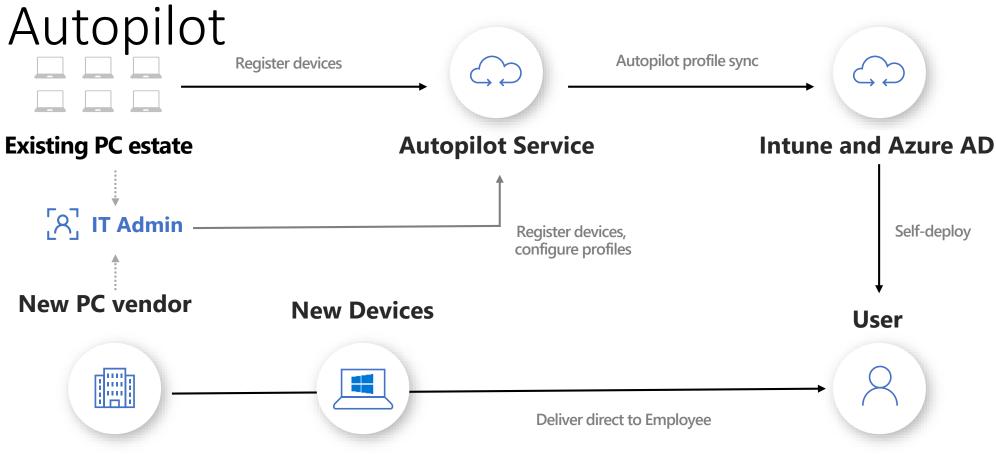
Integrated on-premises management

Extend your on-premises management to the cloud from a single console with Microsoft System Center Configuration Manager and Microsoft System Center Endpoint Protection Integration





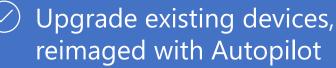
Modern desktop provisioning with Windows















Modern device provisioning for iOS, macOS, Android







macOS



macOS (with Jamf)



Android

Device Enrollment Program
Apple School Manager
Apple Business Manager
Supervised Mode

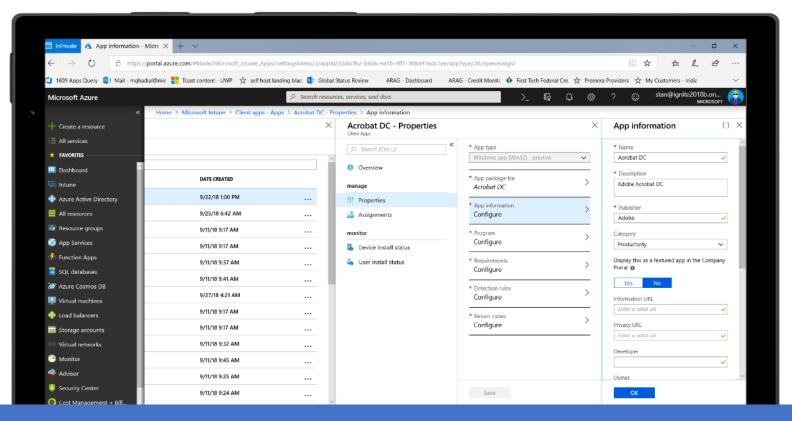
Deploying cert and settings
Zero-touch (DEP)
Conditional access
Device wipe, encryption

Intune MDM features +
Extensive inventory
Scripting support
Depth of security controls
Self-service controls

Android Enterprise (ZTE)
Samsung Knox (KME)
Kiosk mode
Work Profiles
Intune APP managed



Simplify Windows application lifecycle management

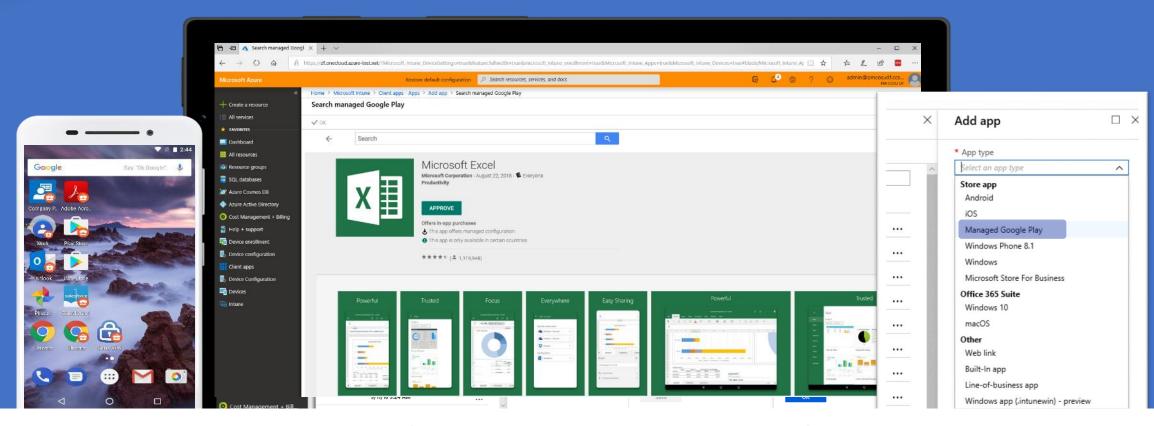


Deploy Win32 apps, line-ofbusiness (LOB) apps, and Microsoft store apps from the cloud Application compatibility assurance using desktop analytics

Intune leverages Windows 10 cloud management capabilities



Simplify Managed Google Play store integration

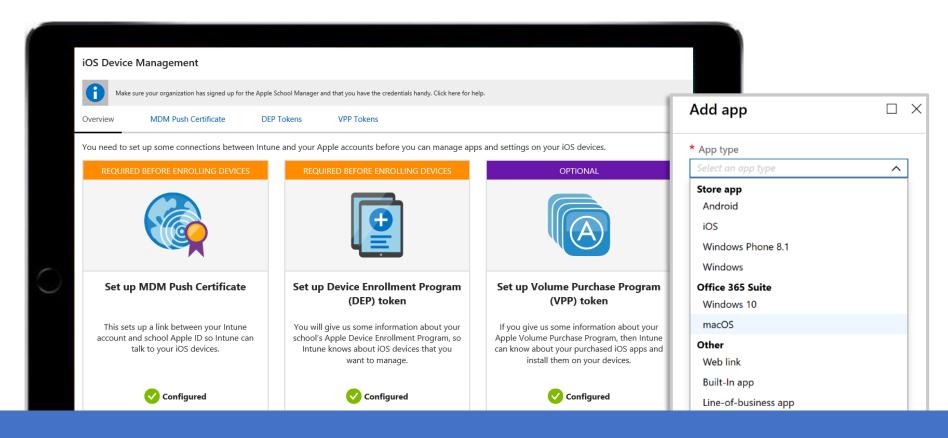


 IT control over what apps end users can install in work context Managed app configuration; including silent installs for 'required' apps

Consistent end user experience for LoB (in-house) and Store apps; app badging in Work Profile



Simplify managed app lifecycle for iOS and macOS



Distribute purchased apps from the app store (VPP) Revoke assigned VPP licenses for target app, device, or token



Simplified setup for EDU with Apple School Manager



On managed devices, Intune can manage hundreds of 3rd party apps



























































































































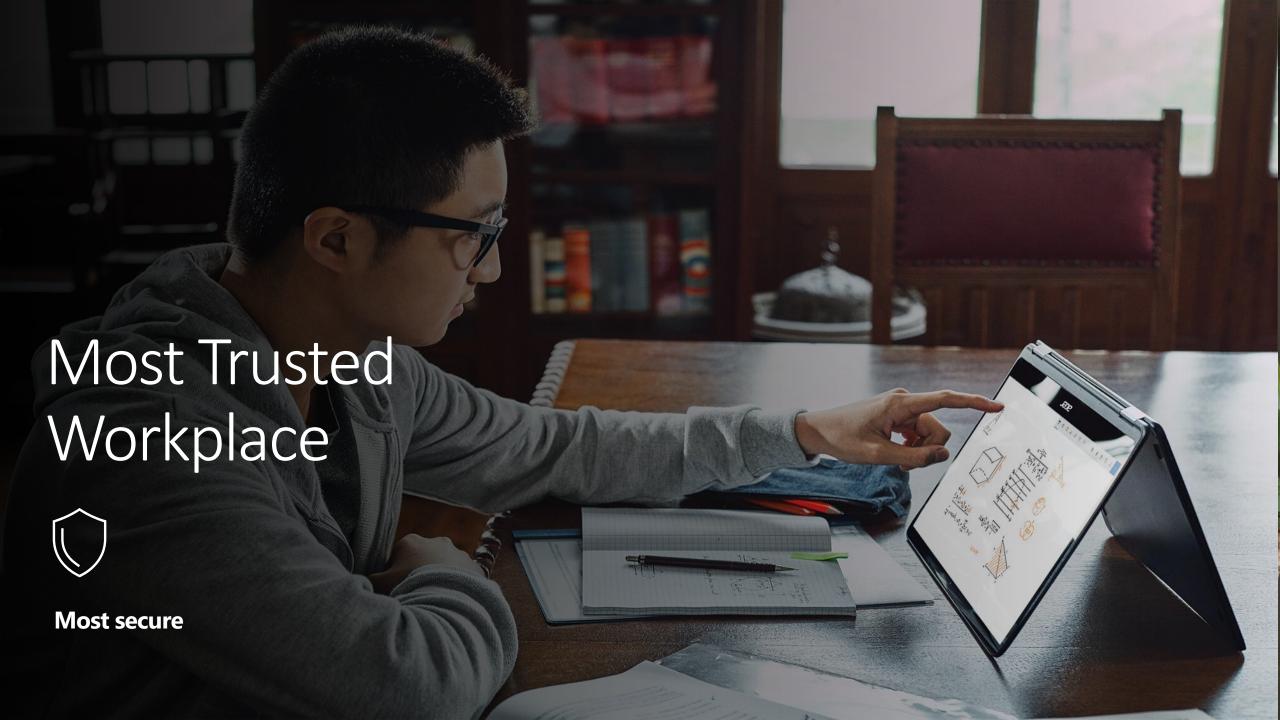












Protect your data on virtually any device with Intune

Mobile **Device**Management (MDM)

Conditional Access:

Restrict access to managed and compliant devices





Enroll devices for management



Provision settings, certs, profiles



Report & measure device compliance

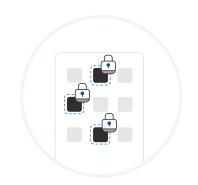


Remove corporate data from devices

Mobile **Application**Management (MAM)

Conditional Access:

Restrict which apps can be used to access email or files





Publish mobile apps to users



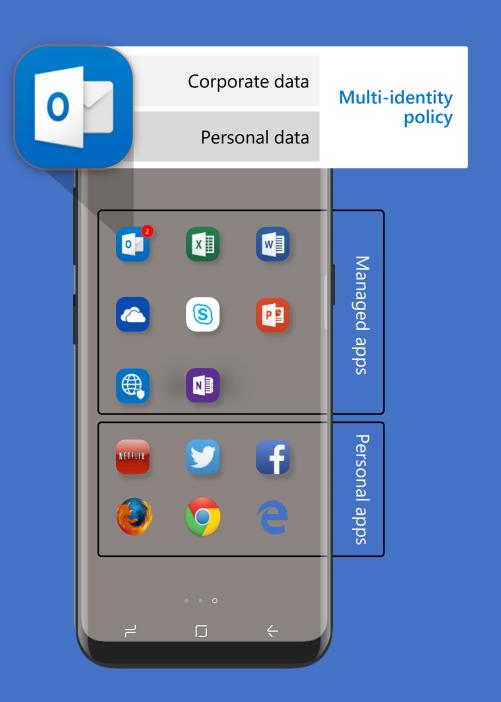
Configure and update apps



Report app inventory & usage



Secure & remove corporate data within mobile apps



App protection policies for personal devices

Enables bring-your-own (BYOD) and personal devices at work where users may be reluctant to "enroll" their device

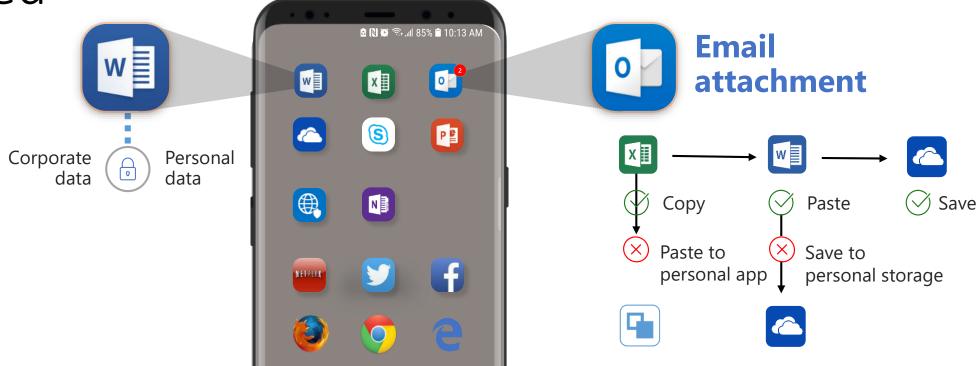
Ensures corporate data cannot be copied and pasted to personal apps within the device

Intune App Protection policies are useful to protect Office 365 apps where devices are unmanaged or managed by 3rd party

Control what happens after data has been

accessed

Multi-identity policy



Azure Information Protection
(AIP) empowers you to
control how data is accessed
from employee devices

Separate company managed apps from personal apps, and set policies on how data is accessed from managed apps

Intune APP ensure corporate
data can't be copied and
pasted to personal apps
within the device

Intune-enlightened apps provide the best control, with or without enrollment.































































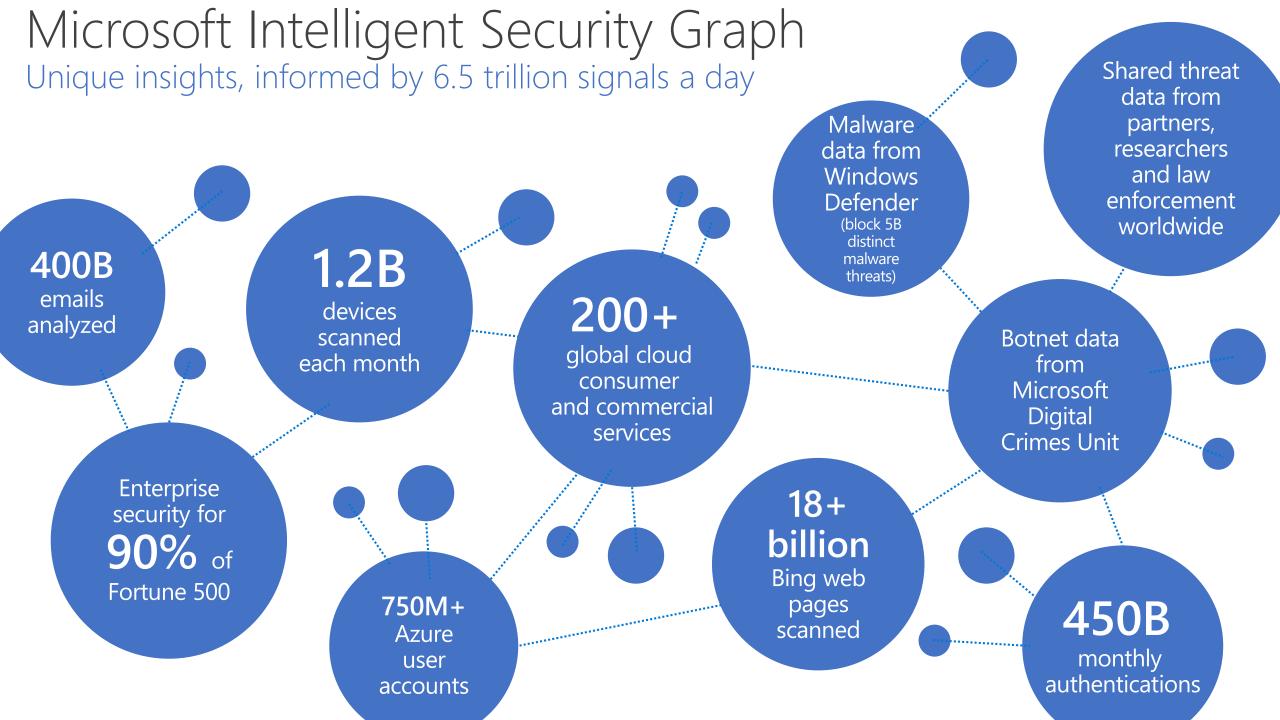










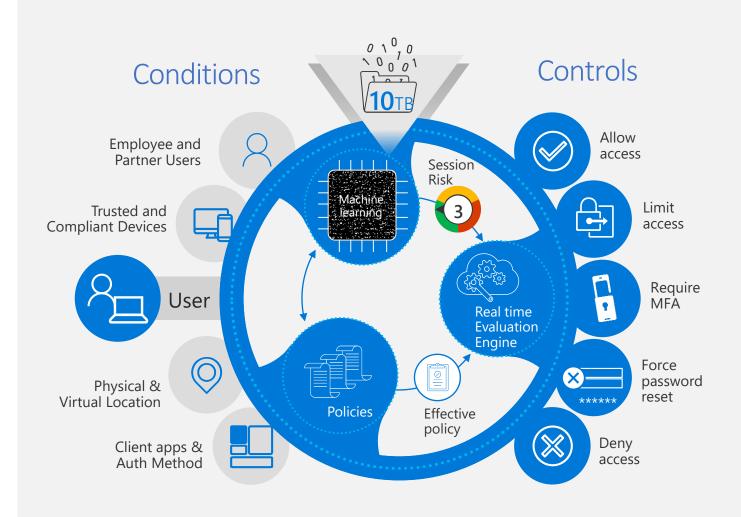


Conditional access to data with real-time risk analysis

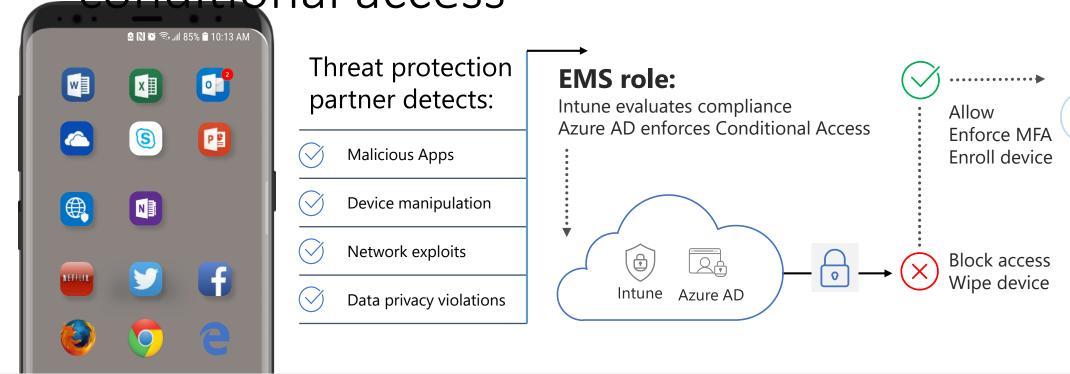
Define **contextual policies** at the user, location, device, and app levels

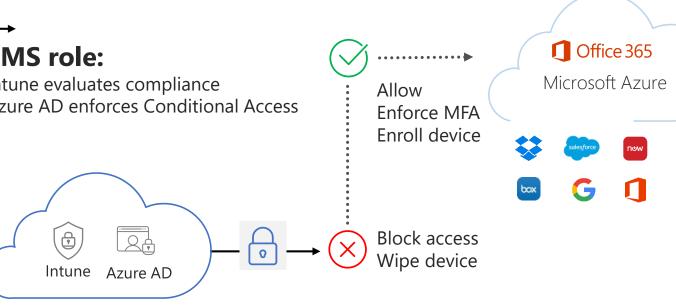
Controls adapt to **real time conditions** based on monitoring
of perceived risks

Risks calculated based on advanced Microsoft machine learning



Intune threat protection for device risk-based conditional access





Windows Defender ATP integration











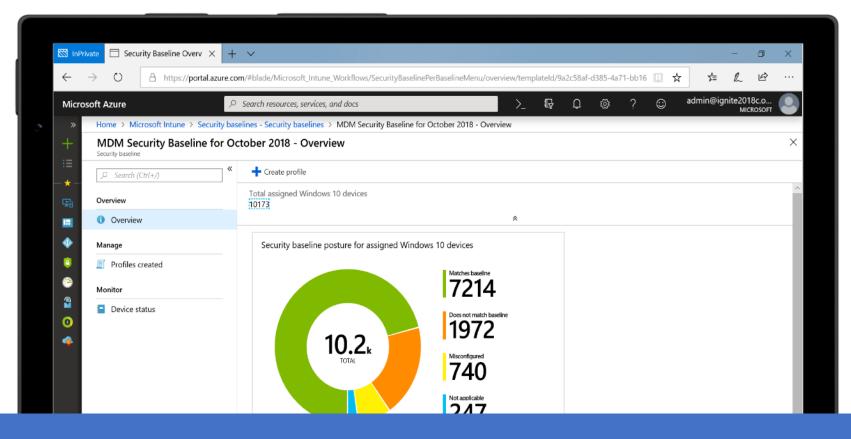








Improve security posture with cloud-powered analytics



Get insights from
Microsoft cloud machinelearning

- Simplify migration to Intune policy settings using security baselines
- Monitor device compliance and automate remediation tasks

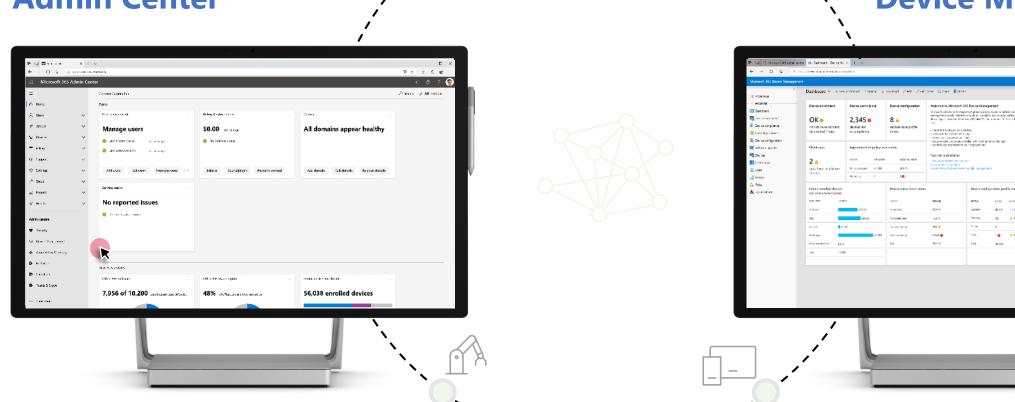
Microsoft device management is for all organizations



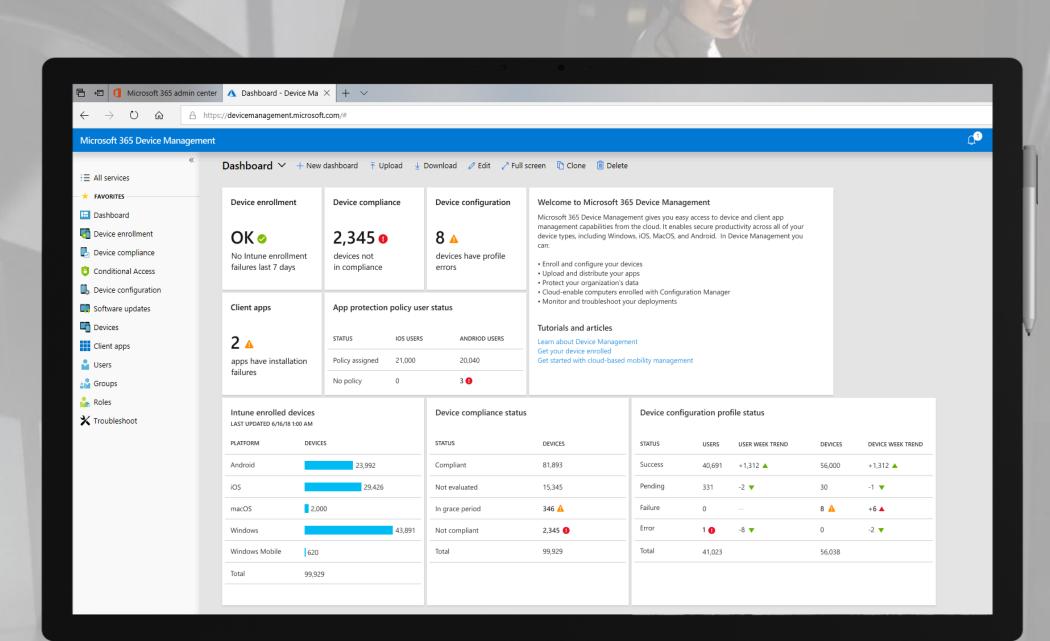
All endpoints managed from a Microsoft 365

console

Microsoft 365 Admin Center



Microsoft 365 **Device Management**



Microsoft Technology Partners

Intune integrated partners enhance the Microsoft 365 user experience and protect your company resources

MOBILE THREAT DEFENSE













SECURE RESOURCE ACCESS















MANAGEMENT PARTNERS





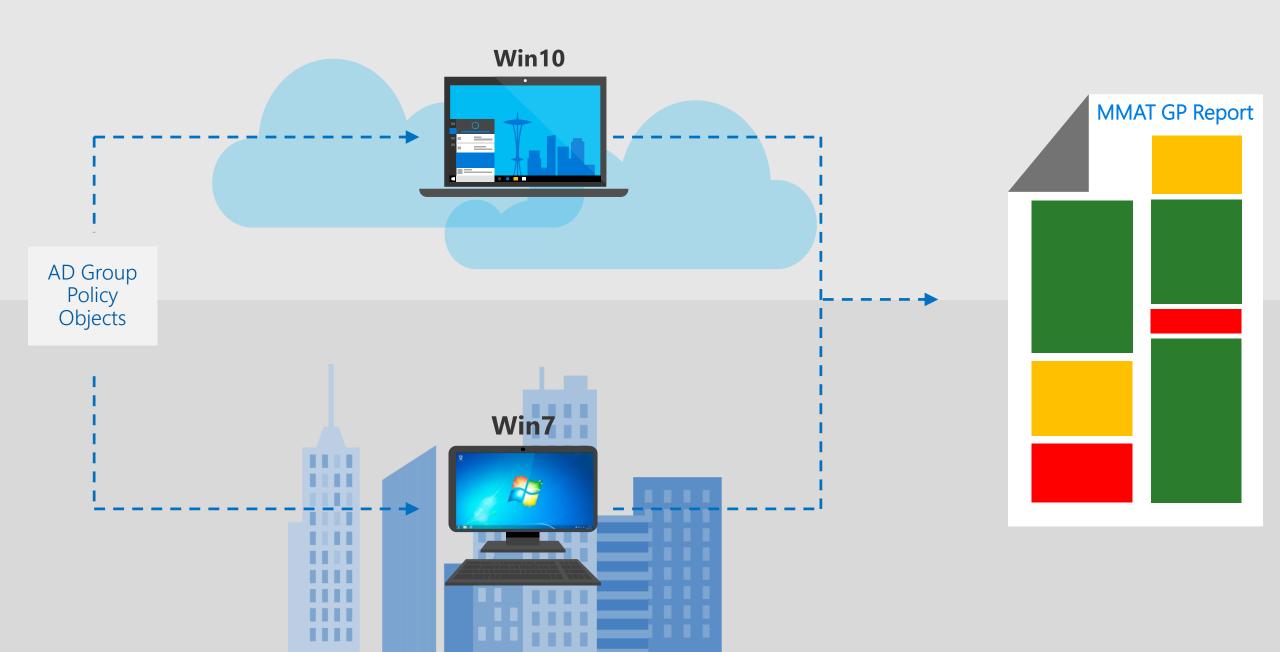




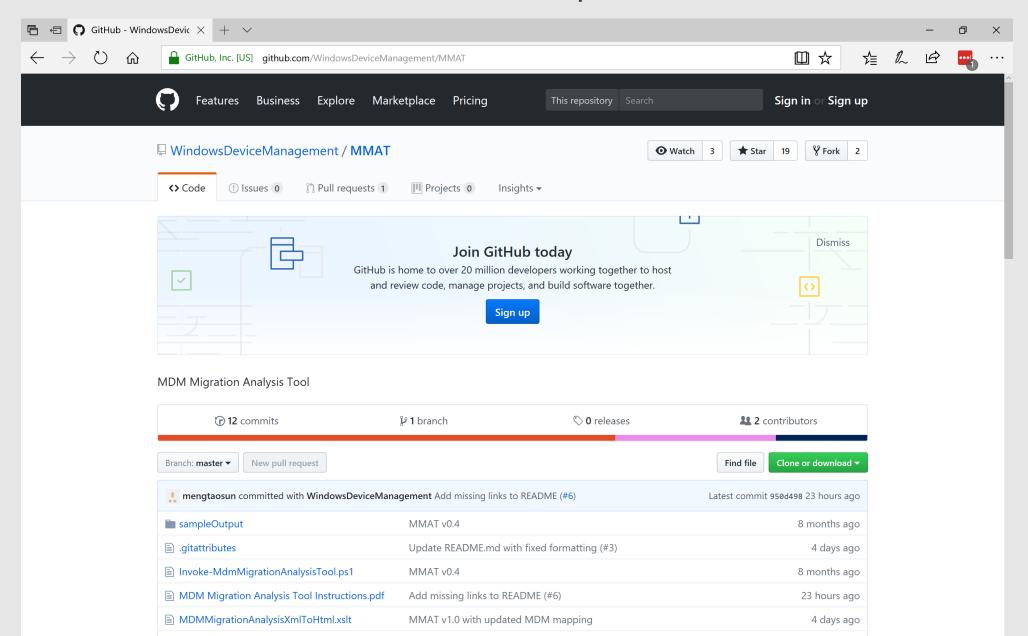




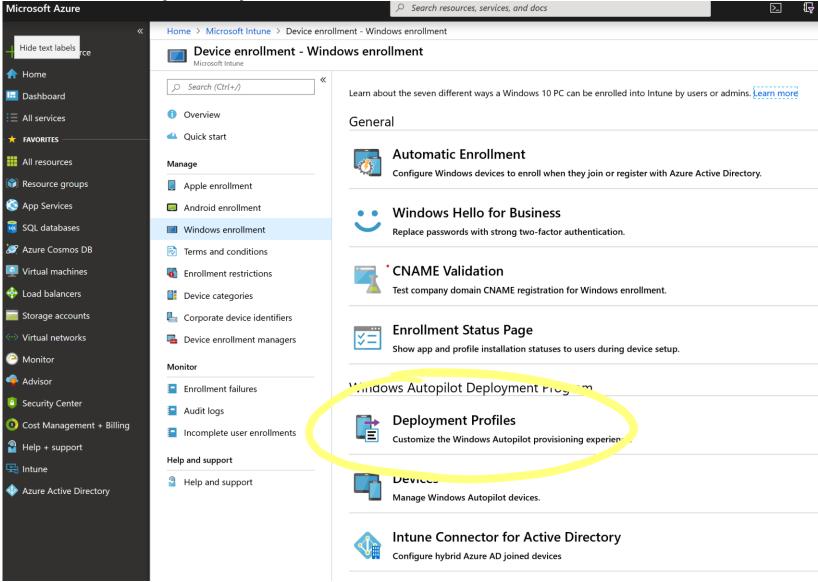
Migrating GPOs & MDM Migration Analysis Tool



Download MMAT from http://aka.ms/mmat



AutoPilot Deployment Profiles - Demo



How Can I Purchase InTune?

License	Intune version	MSRP		
Intune	Intune	\$6		
Intune Device	Intune Device	\$2		
Enterprise Mobility + Security E3	Intune	\$9		
Enterprise Mobility + Security E5	Intune	\$15		
Microsoft 365 E3	Intune	\$34		
Microsoft 365 E5	Intune	\$57		
Microsoft 365 F1	Intune	\$10		
Microsoft 365 Business	Intune	\$20		
Microsoft 365 Education A3	Intune for Education	\$6		
Microsoft 365 Education A5	Intune for Education	\$11		

Resources

InTune Documentation https://docs.microsoft.com/en-us/intune/

MDM Migration Analysis Tool (MMAT) http://aka.ms/mmat

AutoPilot Documentation https://docs.microsoft.com/en-us/windows/deployment/windows-autopilot/

AutoPilot Step-by-Step https://docs.microsoft.com/en-us/microsoft-365/business/add-autopilot-devices-and-profile

Magic Quadrant for Unified Endpoint Management Tools, July 2018 https://aka.ms/IntuneMQ

In-Depth Assessment of Microsoft Enterprise Mobility + Security/Intune as a UEM, December 2018

https://www.gartner.com/document/3894403

IDC MarketScape: Worldwide Unified Endpoint Management Software 2018 Vendor Assessment

https://www.idc.com/getdoc.jsp?containerId=US43294318

The Forrester Wave™: Unified Endpoint Management, Q4 2018 https://aka.ms/UEMwave

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Q&A





Appendix



Pl	an Comparison	Business	Enterprise Plans				
		Office 365 Business Premium	Microsoft 365 Business	Office 365 Enterprise E3	Microsoft 365 Enterprise E3	Office 365 Enterprise E5	Microsoft 365 Enterprise E5
	Estimated retail price per user per month \$USD (with annual commitment)	\$12.50	\$20	\$20	\$34	\$35	\$57
	Maximum number of users	300	300	unlimited	unlimited	unlimited	unlimited
STANDARD	Install Office on up to 5 PCs/Macs + 5 tablets + 5 smartphones per user	Business	Business	ProPlus	ProPlus	ProPlus	ProPlus
	Exchange, OneDrive, SharePoint, Skype, Microsoft Teams	•	•	•	•	•	•
	Business Apps – Outlook Customer Manager, Bookings, MilelQ ¹ Business center ² , Listings ² , Connections ² , Invoicing ²	•	•				
ADVANCED SERVICES	Legal compliance & archiving needs for email – archiving, eDiscovery, mailbox hold			•	•	•	•
	Information protection – message encryption, rights management, data loss prevention			•	•	•	•
	Advanced Threat Protection, Advanced Security Management, Threat Intelligence, Advanced Compliance		Add-on	Add-on	Add-on	•	•
	End User and Organizational Analytics (MyAnalytics), PowerBI Pro		Add-on	Add-on	Add-on	•	•
	PSTN Conferencing		Add-on	Add-on	Add-on	•	•
	Cloud PBX, PSTN Calling⁴			Add-on	Add-on	•	•
	Windows: Windows 10 Business (Windows Defender, Store, Cortana Mgmt Controls, Auto-Install Office apps, Upgrade rights to Windows 10 Pro for 7/8.1 Pro licenses)		•				
	Windows: Windows AutoPilot		•		•		•
	EMS: Microsoft Intune, Azure Active Directory Premium P1		●3		•		
	Windows: Microsoft Desktop Optimization Package, VDA				•		•
	Windows: Enterprise Data Protection, Windows Hello, Credential Guard, Device Guard, App Locker				•		•
	EMS: Microsoft Advanced Threat Analytics, Azure Information Protection P1				•		•
	Windows: Windows Defender Advanced Threat Protection						•
	EMS: Azure Active Directory Premium P2, Microsoft Cloud App Security, Azure Information						

Protection P2

^[1] Available in US, UK, Canada
[2] Currently in public preview in US, UK, Canada
[3] Only selected features: App protection for Office mobile apps, MDM for Windows 10 PCs, Selective wipe of company data, AAD Auto-Enroll
[4] Cloud PBX Required

		Business ¹		Enterprise ²					
Of	fice 365 Commercial Plan Comparis	E utiness	Business Essentials	Business Premium	ProPlus	F1	E1	E3	E5
Standard Services	Estimated retail price per user per month \$USD (with annual commitment)	\$8.30	\$5	\$12.5	\$12	\$4	\$8	\$20	\$35
	Install Office on up to 5 PCs/Macs + 5 tablets + 5 smartphones per user	Business ³		Business ³	ProPlus ⁴			ProPlus ⁴	ProPlus ⁴
	Access to Office apps and documents from all major smartphones and iPad	•		•	•			•	•
	OneDrive for Business – personal online document storage	1 TB	1 TB	1 TB	1 TB	2 GB ⁹	1 TB	1-5+ TB ⁸	1-5+ TB ⁸
	Office Mobile Apps – Create/edit rights for commercial use of Office Mobile apps ¹⁴	•	●18	•	•	●18	●18	•	•
	Office Online – Create/edit rights for online versions of core Office apps	•	•	•	•	•	•	•	•
	Sway for Office 365 ⁵	•	•	•	•	•	•	•	•
	To-Do – Personal task management app		•	•		•	•	•	•
	PowerApps and Flow		•	•		●11	•	•	•
	Team collaboration & internal portals (SharePoint), Internal social networking (Yammer)		•	•		●15	•	•	•
	Email - 50 GB email, contacts, shared calendars (Exchange)		•	•		2 GB ¹³	•	●16	●16
	Skype for Business, Microsoft Teams – Conferencing, meetings, IM/presence, chat-centered workspace		•	•		●10	•	•	•
	Shift scheduling, content sharing, and workgroup messaging			•		•	•	•	•
	Microsoft Bookings			•				•	•
	Outlook Customer Manager, Invoicing, Business center, Listings, Connections & MileIQ			●17					
	Microsoft Stream					●12	•	•	•
	On-premises Active Directory synchronization for single sign on	•	•	•	•	•	•	•	•
	Mobile Device Management (MDM) for Office 365 ⁶	•	•	•	•	•	•	•	•
Advanced Services	Access to equivalent on-premise servers (Exchange, SharePoint, Skype for Business)						•	•	•
	Legal compliance & archiving needs for email – archiving, eDiscovery, mailbox hold							•	•
	Information protection – message encryption, rights management, data loss prevention							•	•
	Enterprise Voice w/Skype for Business (on-prem only) ⁷								•
	Office 365 Cloud App Security, Advanced Compliance, Advanced Threat Protection, Threat Intelligence								•
	Threat Intelligence								•
	Data analytics and visualization (Power BI Pro), personal productivity analytics (MyAnalytics)								•
	Phone System, Audio Conferencing								•
See spe	aker notes section for footnotes								

With enhanced security, more tools for IT Hendrich set productive features

Windows Information Protection Windows Hello for Business **Windows Analytics Upgrade Readiness** App-V. UE-V Hybrid Azure Active Directory Join Windows Ink

Cortana

Windows 10 core

Windows Store for Business Windows Update for Business

Mail, Calendar, Photos, Maps, Groove, Skype

Windows Defender Antivirus

Windows Hello Microsoft Edge Device Guard

Mobile Device Management

Credential Guard BitLocker

AAD Join

Windows as a service

In-place upgrades

Cortana Windows 10 core

AAD Join Windows Store for Business Windows Undate for Business Mail, Calendar, Photos, Maps, Groove, Skype Windows Defender Antivirus Windows Hello Microsoft Edge Device Guard Credential Guard BitLocker Windows as a service In-place upgrades

Windows Autopilot Windows Defender ATP **Windows Defender Security Center Express update delivery** Hyper-V

Windows 10 Subscription Activation Windows Insider Program for Business Paint 3D

Cortana at work

Night light, mini view

Windows Information Protection Windows Hello for Business Windows Analytics Upgrade Readiness Ann-V. UF-V

Hybrid Azure Active Directory Join Windows Ink

Mobile Device Management AAD Join

Windows Store for Business Windows Update for Business

Mail, Calendar, Photos, Maps, Groove, Skype Windows Defender Antivirus

Windows Hello Microsoft Edge

Credential Guard BitLocker Windows as a service

Device Guard

In-place upgrades Cortana Windows 10 core

Windows Defender Exploit Guard, System Guard, Application Guard, Application Control **Mobile Device Management Windows Analytics Update Compliance** Windows Analytics Device Health

Co-management

Enterprise search in Windows Continue on PC

OneDrive Files On-Demand Narrator

Mixed Reality Viewer

Windows Autopilot Windows Defender ATP Windows Defender Security Center Express update delivery Hyper-V

Windows 10 Subscription Activation Windows Insider Program for Business

Paint 3D Cortana at work Night light, mini view

Windows Information Protection Windows Hello for Business

Windows Analytics Upgrade Readiness

App-V, UF-V Hybrid Azure Active Directory Join

Windows Ink

AAD Join

Windows Store for Business Windows Update for Business

Mail, Calendar, Photos, Maps, Groove, Skype Windows Defender Antivirus

Windows Hello Microsoft Edge Device Guard Credential Guard BitLocker SmartScreen Windows as a service

In-place upgrades

Cortana Windows 10 core Windows Analytics - Spectre & Meltdown, Delivery Optimization, Application Reliability

WDATP Automated Remediation

Conditional Access based on WDATP device risk

Threat Analytics

Logon Health

Emergency Outbreak Updates

Advanced hunting

Cloud Credential Guard Diagnostic data viewer

Windows Autopilot enrollment status page

Windows 10 Enterprise in S mode

Shared Windows Devices

Nearby Sharing

Dictation

(+) Timeline

Windows Defender Exploit Guard, System Guard, Application Guard, Application Control

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Microsoft Edge Device Guard Credential Guard

BitLocker Windows as a service

In-place upgrades Cortana

Windows 10 core

Windows Defender ATP new attack surface area reduction controls

Investigation and remediation across Office 365

ATP and Windows Defender ATP

Web Authentication in Microsoft Edge Windows Hello with FIDO 2.0

30 months of support for September releases Windows Autopilot Self-deploying mode

Windows Autopilot Hybrid Azure AD join

S Mode Block Switch

Microsoft Edge kiosk mode

Desktop Analytics (Preview) – Intelligent Pilot Selection and ConfigMgr Integration

ReadyforMicrosoft365.com

Microsoft Edge experience improvements Accessibility enhancements

Access the clipboard across devices Your Phone

Windows Analytics - Spectre & Meltdown, Delivery

WDATP Automated Remediation Conditional Access based on WDATP device risk

Threat Analytics Emergency Outbreak Updates

Advanced hunting Cloud Credential Guard

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Microsoft Edge Device Guard

Credential Guard BitLocker

Windows as a service In-place upgrades

Cortana

1809 1511 1607 1703 1709 1803

Office 365 ProPlus gets better swith, each release

Enhanced data import functionality Insert recent links Keep control over your attachments Know before you share Large Number (bigint) support Narrate a recording Personalize the default PivotTable layout Quick access to superscript and subscript Quickly access the groups you use most Use your pen to select and change objects A Quick Start to Your Research Make diagrams from Excel data Editor: Enhanced writing assistance PowerPoint Designer

View and restore changes in shared Word, Excel, PPT

Have an idea?

Improvements to Get & Transform

Publish to Power BI Text Highlighter

Do more with Ink

Three templates for UML

Import latest AutoCAD file formats Your First Draft Just Got Easier

A new digital writing assistant Better recordings Cloud attachments just got better Collaborate on attachments in real time **Create Precise Ink Shapes** Easily select and manipulate objects Edit with natural pen gestures Improve Reading with Learning Tools Insert 3D Models to See All the Angles Insert and Edit Icons Mini-previews for attached photos Shared with Me Show #N/A data as a gap in charts Stay on top of your travel and deliveries Syllable breaking Tap finds the content you need, for easy reuse While you were away Word Saves For You Collaborative, Real-Time Editing Designer turns bullets into compelling visuals Designer transforms more types of slides Insert recent links Keep control over your attachments Know before you share Narrate a recording Personalize the default PivotTable lavout Quickly access the groups you use most

Use SVG images in Excel and PowerPoint

Use your pen to select and change objects

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Fall 2017

A Quick Start to Your Research

Make diagrams from Excel data

PowerPoint Designer

Publish to Power BI

Text Highlighter

Do more with Ink

Three templates for UML

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Editor: Enhanced writing assistance

Improvements to Get & Transform

Import latest AutoCAD file formats

Use Read Aloud to listen to your email Translator 3D animations Ask your audience with a guiz or survey Chat with co-authors while you edit Data Visualizer audit template Find and fix relevant proofing issues. Insights in Excel Know who you'll be meeting with Sort your email with ease Sprint management just got easier Type hands-free A smarter To: line Convert SVG icons to shapes Keep your Visio diagram and Excel data in sync + Remodel your forms and reports with new charts Use SVG images in Excel and PowerPoint A new digital writing assistant Better recordings Cloud attachments just got better Create Precise Ink Shapes Edit with natural pen gestures Ink replay Insert 3D Models to See All the Angles Mini-previews for attached photos Shared with Me Show #N/A data as a gap in charts Stay on top of your travel and deliveries Tap finds the content you need, for easy reuse Word Saves For You Collaborative, Real-Time Editing Designer turns bullets into compelling visuals Designer transforms more types of slides Insert recent links Keep control over your attachments Know before you share Large Number (bigint) support Personalize the default PivotTable layout Quick access to superscript and subscript Quickly access the groups you use most Use your pen to select and change objects A Quick Start to Your Research Make diagrams from Excel data Editor: Enhanced writing assistance PowerPoint Designer View and restore changes in shared Word, Excel, PPT Improvements to Get & Transform Publish to Power BI Text Highlighter Do more with Ink Import latest AutoCAD file formats Three templates for UML Your First Draft Just Got Easier

Spring 2018

Easy editing in the formula bar Learn with the new Office Training Center Export to 4K video Export process diagrams to Word Info about people and groups—at a glance New Ink Effects Quickly access your sites and groups Refresh, relink, or remove linked tables Run a slide show with your digital pen Stay organized with Recent save locations Stock quotes at your fingertips Task Board view

Use Read Aloud to listen to your email

Ask your audience with a guiz or survey Chat with co-authors while you edit Data Visualizer audit template

Find and fix relevant proofing issues.

Know who you'll be meeting with

Sort your email with ease

Sprint management just got easier Type hands-free

A smarter To: line

Convert SVG icons to shapes

Remodel your forms and reports with new charts

Use SVG images in Excel and PowerPoint

A new digital writing assistant

Better recordings

Cloud attachments just got better

Collaborate on attachments in real time

Create Precise Ink Shapes

Edit with natural pen gestures

Insert 3D Models to See All the Angles

Insert and Edit Icons

Maps

Mini-previews for attached photos

Show #N/A data as a gap in charts

Stay on top of your travel and deliveries Syllable breaking

Tap finds the content you need, for easy reuse

While you were away Word Saves For You

Designer turns bullets into compelling visuals

Designer transforms more types of slides

Insert recent links

Keep control over your attachments

Know before you share

Large Number (bigint) support

Personalize the default PivotTable lavout

Use your pen to select and change objects

A Quick Start to Your Research

Make diagrams from Excel data

Editor: Enhanced writing assistance

PowerPoint Designer

View and restore changes in shared Word, Excel, PPT

Fall 2018

Faster PivotTables

Upgraded accessibility

Improvements to Get & Transform

Publish to Power BI

Text Highlighter

Do more with Ink

Three templates for UML

Your First Draft Just Got Easier

Spring 2017 Fall 2016

Faster PivotTables

Publish to Power BI

Shape recognition

Text Highlighter

Do more with Ink

Three templates for UML

Your First Draft Just Got Easier

700m

Have an idea?

Upgraded accessibility

Improvements to Get & Transform

Import latest AutoCAD file formats