SYNNEX COMSTOR

CISCO Partner
Distribution Partner

Comstor
EDGE
ENGAGE / DEVELOP / GROW / EXTEND

PARTNER PROGRESSION PROGRAMS

EDGE: Meraki

Maximize your recurring revenue and profitability by becoming a Meraki Certified Managed Service Provider (MSP)

Take advantage of SYNNEX' exclusive tools & training to stay up to date with the latest Meraki info

Leverage our all-star engineers as part of your team without impacting your bottom line

Develop your go-to-market strategy & create a detailed roadmap to achieve your Meraki goals

EDGE: Security Progression Program

EXECUTIVE
· Strategy Development
· Go-To-Market Planning
· Cisco Relationship Mgmt

SALES
· Training
· Special Programs
· Workshops & Webinars

ENGINEERING
· Cisco Training
· Special Programs
· Workshops & Webinars

MARKETING
· Customized Collateral
· Campaigns & programs
· Integrated Marketing

EDGE: Collaboration Progression Program

Boost innovation with new products, growth and process improvement

Improve productivity with simplified business processes, and improved workflow

We provide solutions and services that align with your goals

Control costs by simplifying technology and evolving communication

Quick Start - On-ramp to Selling Cisco Products & Service

Simple registration for Comstor and Cisco

Simple software services and select hardware selling process

Simple access to custom resources and educational programs

Simple opt in process to our Progression Programs designed to excel your Cisco practice

EDGE: Network Progression Program

Roadmap to successful digitization and Cisco DNA

Maximize product revenue and opportunity

Manage users, devices and location easily with network automation

We provide solutions and services that align with your goals

EDGE: Data Center Progession Program

Business and application solutions

Maximize product revenue and opportunity

Training & Education Resources for partners

Validated partner solutions

For more information contact Jarret Rimmer at EDGEProgramCanada@SYNNEX.com
Sign up at www.mycomstoreedge.com